

Message Text

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PAGE 01 STATE 312421
ORIGIN AID-25

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E.O. 11652: N/A

TAGS:

SUBJECT: MALARIA CONTROL LOAN NO. 391-U-163 - SELECTION
OF INSPECTION FIRMS

REFERENCE: STATE 309277

1. FYI. EMBASSY OF PAKISTAN RECEIVED PROPOSALS BY COB
DECEMBER 22 ONLY FOR INSPECTION MALATHION FROM FOLLOWING
THREE OUT OF SIX INSPECTION FIRMS:

A. SUPERINTENDENCE COMPANY INC.

B. PENNIMAN AND BROWNE

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C. ROBERT W. HUNT CO.

THEY INDICATED PROPOSALS FOR INSPECTION OF BHC 26 PERCENT
WILL BE SUBMITTED LATER.

2. EVALUATION OF PROPOSALS INDICATES OFFER OF ROBERT W.

HUNT (RWH) TO BE MOST COMPREHENSIVE AND LOWEST IN COST OF THE THREE PROPOSALS.

3. DURING NEGOTIATION ON DECEMBER 27 BETWEEN EMBASSY OF

OF PAKISTAN AND RWH CERTAIN POINTS REQUIRED CLARIFICATION. RWH IS EXPECTED TO COME WITH PROPOSAL BY DECEMBER 28 OR 29 FOR INSPECTION OF BHC 26 PERCENT, WITH CLARIFICATIONS ON THE POINTS CONCERNING INSPECTION OF MALATHION.

4. EMBASSY OF PAKISTAN BELIEVES A CONTRACT WILL BE FINALISED BY FIRST WEEK OF JANUARY FOR INSPECTION OF BOTH INSECTICIDES. HOWEVER, WE ARE URGING EMBASSY TO FINALISE A CONTRACT FOR MALATHION BY THE END OF THIS MONTH (IF POSSIBLE) EVEN IF PROPOSAL FOR BHC NOT YET RECEIVED. HOPEFULLY RWH WILL UNDERTAKE INSPECTION OF MALATHION BY END OF THIS WEEK ON VERBAL REQUEST FROM EMBASSY OF PAKISTAN PENDING RECEIPT OF THE FORMAL CONTRACT. THIS TO AVOID SLIPPAGE SHIPPING SCHEDULE.

5. CONTRACT FOR INSPECTION OF BHC 26 PERCENT MIGHT THEN HAVE TO BE MADE SEPARATELY.

6. WILL KEEP YOU INFORMED. END FYI.
ROBINSON

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